

## 1. Naturland membership

### 1.1 Annual Membership fee at Naturland e.V. € 500,00

This membership fee includes administrative costs related with certification, issuing of certificates and transaction certificates, annual renewal of certificates and certification letters. It refers to single companies. Special rates for producer communities and small-farmers groups are possible.

## 2. Farm Inspections

Farm inspections are done on an annual base according to the Naturland aquaculture standards. An experienced inspection body is mandated with the inspection. The costs refer to the tariffs of the respective inspection body. They include travel-costs, a lump sum for office-work and report writing, and the costs for the inspection on-site. As a crude estimation up to € 500,- should be calculated per inspection day.

## 3. License fee

Base for use of the Naturland-sign and the advice to Naturland on products and advertising material is a sub-license agreement between the farm and the Naturland Zeichen GmbH.

License fees are taken on all certified products of the company.

The license fees are calculated as follows:

Producer license: 1,00 % of net-sales

Processor's license: 1,00 % of net-sales

The billing is done on an annual base or on a half-annual base if desired by the company. The farm management gives a listing of all sales from the expired year to the Naturland Zeichen GmbH. On the base of this list the Naturland Zeichen GmbH provides an invoice on the license fees.

## 4. Consulting for conversion-willing farms

Pre-evaluation visits of conversion-willing farms are done by experts from the Naturland Aquaculture department. The charge is € 500,- per working day plus travel costs and costs for accommodation and meals. There are special rates for developing countries.

## 5. Contacts

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